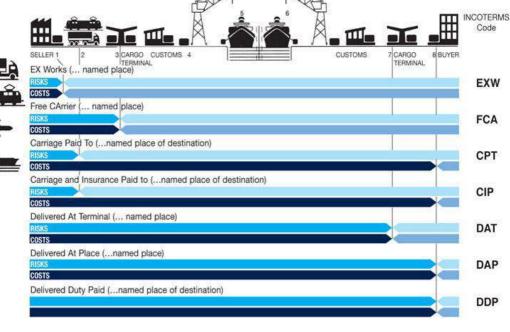
## INCOTERMS

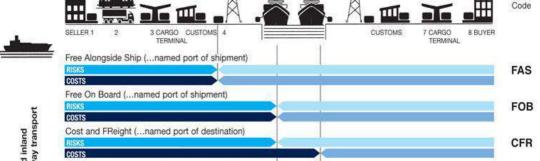
IFC: De experts in expeditie













## Risks

COSTS

The possibility that an event may occur which could cause loss of or damage to the goods is a "risk". Buyers and / or sellers can protect themselves against risks by transport-insurance.

Cost, Insurance and Freight (...named port of destination)

## Costs

Covers all costs except costs of documents. Sales and purchase contracts should clearly state which costs on transfer of the goods are for account of buyer and / or seller.

**INCOTERMS** 

CIF

Rules for any mode of transport							Rules for Sea and Inland waterway transport			
EXW Ex Works	FCA Free Carrier	CPT Carriage Paid to	CIP Carriage & Insurance Paid	DAT Delivered at Terminal	DAP Delivered at place	DDP Delivered Duty Paid	FAS Free alongside Ship	FOB Free on Board	CFR Cost & Freight	CIF Cost, Insurance & Freight
Services Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party	Responsible Party
Buyer/ Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
TBD	TBD	TBD	Seller	TBD	TBD	TBD	TBD	TBD	TBD	Seller
Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Seller	Seller
Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Seller	Seller
Buyer	Buyer	Buyer/Seller	Buyer/Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Buyer
Buyer	Buyer	Buyer	Buyer	Buyer	Buyer/Seller	Seller	Buyer	Buyer	Buyer	Buyer
Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Buyer	Buyer	Buyer	Buyer
	Ex Works  Responsible Party  Buyer/ Seller  Buyer  Buyer  TBD  Buyer  Buyer  Buyer  Buyer  Buyer  Buyer  Buyer  Buyer	Ex Works Free Carrier  Responsible Party  Buyer/ Seller  Buyer Seller  Buyer Seller  Buyer Seller  Buyer Buyer  TBD TBD  Buyer Buyer  Buyer Buyer	EXW Ex Works FCA Free Carrier Free Carrier Free Carrier Carriage Paid to Responsible Party  Buyer Seller Seller  Buyer Seller Seller Seller  Buyer Seller  Buyer Buyer Buyer Buyer Seller  TBD TBD TBD TBD TBD Buyer Buyer Buyer Seller  Buyer	EXW EXW FCA Ex Works Free Carrier Ex Works Free Carrier Free Carrier Paid to  Responsible Party  Responsible Party  Buyer Seller  Buyer  Seller  Seller  Seller  Buyer  Seller  Seller  Seller  Buyer  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Buyer  Seller  Seller	EXW Ex Works FCA Ex Works Free Carrier Carriage Paid to Carriage Paid to Carriage & Insurance Paid Insurance Paid Responsible Party Party Party  Buyer Seller	EXW Ex Works FCA Ex Works Free Carrier Carriage Paid to Carriage Responsible Party Responsible Respons	EXW Ex Works FCA Ex Works Free Carrier Carriage Pait to Carriage & Dallvered at Insurance Paid Insurance Paid Free Carrier Party  Responsible Party Party  Responsible Party Party  Responsible Party Party Party  Responsible Party Pa	EXW Ex Works FCA Ex Works Free Carrier Ex Works Free Carrier Ex Works Free Carrier Ex Works Free Carrier Free Carrier Free Carriage Paid to  Carriage Paid t	EXW FCA   FCA   CPT   Carriage   Carriage   Paid to   Carriage & Insurance Paid   Terminal   Paid to   Delivered at   Delivered at	EXW Ex Works FCA Ex Works Free Carrier Carriage Paid to Carriage 8 Post of Insurance Paid Party Par